


# Energize Engage

2014 ND SHRM State Conference

*Nancy Conway, SPHR*  
Field Services Director, SHRM



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## Today's Agenda

1. What are inclusion and engagement?
2. Business Case for Engagement
3. What motivates employees?
4. Leadership and an inclusive, engaged workforce



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## WHAT ARE INCLUSION AND ENGAGEMENT?



Bruce Elliot  
Manager, Compensation & Benefits  
SHRM member since 2011



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## Inclusion is ...



***Diversity is the mix.  
Inclusion is getting the mix to  
work well together.***

Source: Andres Tapia,  
"The Inclusion Paradox"

***Inclusion is the ability to  
leverage difference.***

Source: Joe Gerstandt, [joegerstandt.com](http://joegerstandt.com)



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## Engagement is...

- Employee Engagement
  - Satisfaction
  - Contribution
- When these two forces align, *both the individual and the organization* benefit



Source: Employee Engagement Report 2011, BlessingWhite


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## Five Pillars of a Psychologically Healthy Workplace

1. Employee Involvement
2. Health & Safety
3. Employee Growth & Development
4. Work-Life Balance
5. Employee Recognition

*Inclusion impacts all five pillars in a positive way to foster an engaged workforce*



Source: Peterson, Invisibility & the Toxic Work Environment, Psychologically Healthy Workplace Program, 2010

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# INCLUSION & ENGAGEMENT BUSINESS CASE



Devon Cooley  
Human Resources Manager  
SHRM member since 2005



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## Demographic Shifts

Many New Entrants to the Workforce

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## Demographic Shifts Challenges



Potential for Conflict



Accommodations



Communication & Language Issues



Increased Turnover



More Training



Expectations (salaries, benefits)



Generational Differences



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## Demographic Shift Opportunities

Greater capacity for Risk

Cultural Competence

Technological Competence

Increased Language Skills


Fresh, new ideas





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## Gallup 2013 State of the American Workplace




**“TO WIN CUSTOMERS** — and a bigger share of the marketplace — companies must first win the hearts and minds of their employees.”



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## Engagement vs. Disengagement



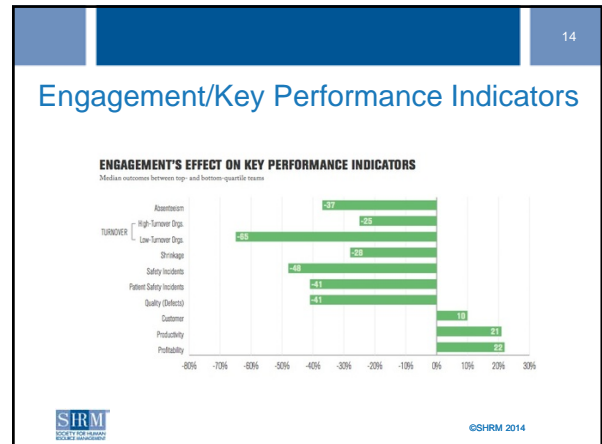
**Engaged:** Employees work with passion

**Not Engaged:** Employees are essentially checked out

**Actively Disengaged:** Employees are acting out their unhappiness



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## Engagement and Earnings per Share

Company vs competition

- 9.3 engaged employees for every actively disengaged employee = 147% higher EPS
- 2.6 engaged employees for every actively disengaged employee = 2% lower EPS

Source: Gallup 2013 EPS Survey ©SHRM 2014

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## THE COST OF DISENGAGEMENT

# \$450 BILLION ANNUALLY

More than the GDP of Israel, Portugal, or Singapore

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## “Always treat your employees exactly as you want them to treat your best customers.”

*Stephen R. Covey*

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## HOW DO WE DEVELOP ENGAGED WORKERS AND AN INCLUSIVE CULTURE?

Kathryn Medina, SPHR  
Executive Director  
SHRM member since 2005

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### What really motivates workers?



### What are the top drivers for job satisfaction?

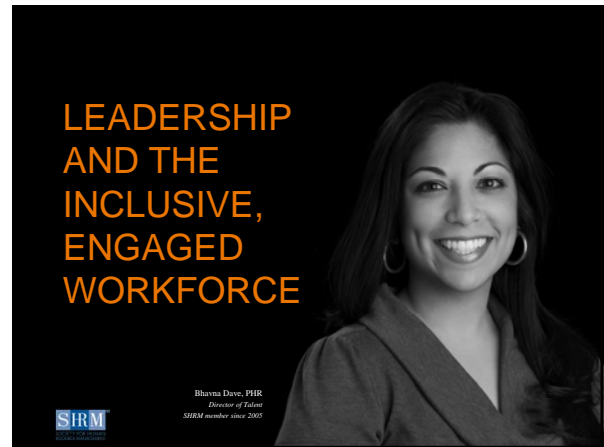
- Opportunities to **apply one's talents**
- Opportunities to **succeed**
- Opportunities to **learn**



### How do we engage all employees?



- Engaged employees stay for what they *give*; disengaged employees stay for what they *get*
- Employees who know their manager "as a person" are more likely Engaged
- Trust in *executives* has stronger correlation with high engagement than trust in *immediate managers*



### Leadership

Question 1-- What is the biggest mistake leaders make when working with others?

Question 2 — What is the most critical skill a leader can possess when working with others?

Question 3 -- What are the top five things leaders often fail to do when working with others.



### Leadership

#### Question 1

**What is the biggest mistake leaders make when working with others?**



## Leadership

### What is the biggest mistake leaders make when working with others?

- |   |     |
|---|-----|
| 1. Inappropriate use of communication or listening      | 41% |
| 2. Under- or over supervising, direction, or delegation | 27% |
| 3. Lack of management skills                            | 14% |
| 4. Lack of support/inappropriate support                | 12% |
| 5. Lack of accountability                               | 5%  |



## Leadership

### QUESTION 2:

### What is the most critical skill a leader can possess when working with others?



## Leadership

### What is the most critical skill a leader can possess when working with others?

- |                                       |     |
|---------------------------------------|-----|
| 1. Communication/listening            | 43% |
| 2. Effective management skills        | 17% |
| 3. Emotional intelligence and empathy | 15% |
| 4. Values and integrity               | 8%  |
| 5. Vision                             | 6%  |
| 6. Empowerment                        | 6%  |



## Leadership

### QUESTION 3:

### What are the top five things that leaders most often fail to do when working with others?



## Leadership

### What are the top five things that leaders most often fail to do when working with others?

- |   |     |
|---|-----|
| 1. Failing to provide appropriate feedback (praise, redirection)                            | 82% |
| 2. Failing to listen to or involve others in the process                                    | 81% |
| 3. Failing to use a leadership style that is appropriate to the person, task, and situation | 76% |
| 4. Failing to set clear goals and objectives  | 76% |
| 5. Failing to train and develop their people  | 59% |



## Best Practices for Building Inclusive, Engaged Organizations

1. Provide a sense of **vision** and **meaning**
2. Align and support **strategic goals**
3. Understand what **motivates** your people
4. Don't just talk the talk, but **walk the talk**



## Best Practices for Building Inclusive, Engaged Organizations

- 5. Make a deliberate effort to learn about **different cultures** that you have not been exposed to.
- 6. Treat people the way **they** want to be treated, not the way **you** want to be treated.
- 7. Integrate a mindset of **inclusion** into all of our business practices.



## Who's Sinking Your Boat?



## Look to SHRM for Support



**“Treat employees like they make a difference and they will.”**

*Jim Goodnight*



**Nancy Conway, SPHR**  
 North Central  
 Field Services Director  
 (IA, MN, ND, NE, OH, SD, WI)

[nancy.conway@shrm.org](mailto:nancy.conway@shrm.org)

703-535-6455

3900 Old Cheney Rd, #201-313  
 Lincoln, NE 68516

Twitter: @SHRMNancyConway



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